

# Marin Globe d.o.o.

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## info

Marin Globe d.o.o.            tel: +385 22 340 480  
Velimira Škorpika 6        fax: +385 22 340 426  
22000 Šibenik                info@cronomar.hr  
   www.cronomar.hr

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**Marin Globe d.o.o.** is a purchasing company with an operational purchaser role between Croatian manufacturers and end-customers outside Croatia with focus on maritime equipment, materials, price, quality and availability of aftersales services. Company is providing services to clients in order to assist/train/execute improved and more commercial purchasing procedures of sub supplies to shipbuilding industry, such as:

- Purchasing of Marine Equipment in a Global Market for Global Clients

- Building international network of suppliers of Maritime Equipment
- Operational purchasing as a professional service to: shipbuilders, ship designers offering ship concepts including equipment packages, ship-owners with tailored requests for ships and associated equipment
- International trading and logistics of maritime equipment at own risk making supplies available on time at customers location



## Reference

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- Professionalized procurement of sub supplies to shipbuilding & maritime equipment international industry
- Increase of commercial competitiveness and promotion of Croatian produced maritime equipment towards the international clients (cranes, capstanes, winches, etc.)